7/112005



Revision number: PURCHASING AGENT: BRENDA VELDEVERE (801) 538-3142

ITEM: RICOH AND SAVIN COLOR DIGITAL COPIER EQUIPMENT, MAINTENANCE AND SUPPLIES

- STATEWIDE COVERAGE

RICOH CORPORATION

### FOR SALES AND SERVICE, PLEASE CONTACT YOUR LOCAL DEALER. A LIST OF AUTHORIZED DEALERS IS ATTACHED.

INTERNET ADDRESS: www.ricoh-usa.com

TELEPHONE: (973) 882.2000

FAX NUMBER: (973) 882.2219

CONTACT: JIM HAZEN

EMAIL ADDRESS: <u>jim.hazen@ricoh-usa.com</u>

BRAND/TRADE NAME: RICOH and SAVIN (PLEASE NOTE: LANIER AND GESTETNER MAY NOT BE

PURCHASED FROM THIS CONTRACT)

PRICE: SEE ATTACHED

TERMS: NET 30

EFFECTIVE DATES: 06/07/2005 THROUGH 06/30/2007

DAYS REQUIRED FOR DELIVERY: ASK DEALER

ORIGINATING SOLICITATION: BV5908 OPENED 04/13/2003 AT 2:00 P.M.

#### THIS IS A BRAND NEW CONTRACT.

### TO USE THIS CONTRACT, PRE-AUTHORIZATION IS REQUIRED.

- 1. All State Agencies are required to compare a minimum of three digital COLOR copier contractors and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.
- State Agencies must then complete the 63A-2-105 Copier Request Form and submit to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor. <u>Please fax</u> <u>your copier request form to Brian Jensen at (801) 537.9240</u>. A copy of the copier request form is located at the end of this contract information sheet.





(Copier shown with accessories)

Ricoh Family Group (RFG)

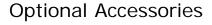
# STATE OF UTAH DIGITAL COLOR COPIER STATEWIDE CONTRACT AR1897

**SAVIN 2820 RICOH 2228c** 

\$8,714

### **Pricing Includes:**

- Speed: 28 black and white/ 20 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



Copier Options:	Purchase Price
PS540 Paper Bank	\$376
PS550 Paper Bank	\$625
SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
FAC28 Stand	\$112
Fax Options	Purchase Price
Fax Option Type 2238	\$552
32 Mb Memory Type B	\$23
Handset Type 1018	\$35
Printer Options	Purchase Price
Adobe PostScript 3 Unit Type 2238	\$779
Blue Tooth Unit Type 2238	\$284
<ul> <li>Ieee 802.11B Wireless Board Type b</li> </ul>	\$333
Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
Black and White cost per copy	\$0.0079
<ul> <li>Color cost per copy</li> </ul>	\$0.085











(Copier shown with accessories)

Ricoh Family Group (RFG)

# STATE OF UTAH DIGITAL COLOR COPIER STATEWIDE CONTRACT AR1897

**SAVIN 3224 RICOH 2232c** 

\$9,056

### **Pricing Includes:**

- Speed: 32 black and white/ 24 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



Copier Options:	Purchase Price
PS540 Paper Bank	\$376
PS550 Paper Bank	\$625
SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
FAC28 Stand	\$112
Fax Options	Purchase Price
Fax Option Type 2238	\$552
• 32 Mb Memory Type B	\$23
Handset Type 1018	\$35
Printer Options	Purchase Price
Adobe PostScript 3 Unit Type 2238	\$779
Blue Tooth Unit Type 2238	\$284
<ul> <li>Ieee 802.11B Wireless Board Type b</li> </ul>	\$333
Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
Black and White cost per copy	\$0.0079
Color cost per copy	\$0.085











(Copier shown with accessories)

Ricoh Family Group (RFG)

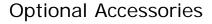
# STATE OF UTAH DIGITAL COLOR COPIER STATEWIDE CONTRACT AR1897

**SAVIN 3828 RICOH 2238c** 

\$10,177

### **Pricing Includes:**

- Speed: 38 black and white/ 28 full color
- Automatic Color/Monochrome Page detection
- Standard Auto-Duplexing
- 45 day Warranty
- Fully Automatic Reversing Document Feeder
- Standard Printing and Scanning via 533 MHz processor
- 80BG HDD capacity document server and 768Mb RAM
- Standard paper capacity of 3,000 sheets plus a 100-sheet Bypass
- Paper sizes of 5.5" x 8.5" to 12" x 18"
- Variety of media, including envelopes and labels
- Standard Ad-hoc Scan to Email, LDAP support, Scan to Folder and Scan to File
- Finishing capability 2000 sheet multi position Stapling



Copier Options:	Purchase Price
PS540 Paper Bank	\$376
PS550 Paper Bank	\$625
SR910 Booklet Finisher	\$1759
• 2/3 Hole Punch Type 1045	\$369
FAC28 Stand	\$112
Fax Options	Purchase Price
Fax Option Type 2238	\$552
32 Mb Memory Type B	\$23
Handset Type 1018	\$35
Printer Options	Purchase Price
<ul> <li>Adobe PostScript 3 Unit Type 2238</li> </ul>	\$779
Blue Tooth Unit Type 2238	\$284
<ul> <li>Ieee 802.11B Wireless Board Type b</li> </ul>	\$333
Data Overwrite Security Unit Type B	\$200
Equipment Maintenance Agreement	Purchase Price
(Includes all labor, parts, drums & toner; excludes staples and paper)	
Black and White cost per copy	\$0.0079
<ul> <li>Color cost per copy</li> </ul>	\$0.085









### ALL ORDERS ARE TO BE ISSUED TO, AND INVOICED BY THE DEALERSHIPS.

RICOH DEALERS				
PHYSICAL LOCATION AND ORDERING ADDRESS	PHONE NUMBER	REMIT TO (PAYMENT) ADDRESS	VENDOR #	
IKON OFFICE SOLUTIONS	P. 801-456.3064	PO Box 7420	35964B A	
Attn. John Spencer	C. 455.0602	Pasadena CA 91109-7420		
440 W 200 S	F. 801-456.3184 jdspencer@ikon.com			
SUITE 400				
Salt Lake City, UT 84101				
PRESTON COPIER & FAX	P. 435-865.1759	Same as ordering	80718A	
Attn. Pat	F. 435-673.7691	Address		
1509 S 270 E #4				
St George UT 84790	pat@prestondigital.co <u>m</u>			
3. 335. gg 01 047 30				

SAVIN DEALERS				
PHYSICAL LOCATION AND ORDERING ADDRESS	PHONE NUMBER	REMIT TO (PAYMENT) ADDRESS	VENDOR #	
AUTOMATED BUSINESS PRODUCTS	P. 801-488.8000 ext 3009	PO Box 651006 SLC UT 84165-	02901G	
Attn. Scott Sanford	C. 801-809.0288	1006		
193 W 2100 S	F. 801-466.5099			
SLC UT 84115	ssanford@abpweb.com			
SOUTHERN UTAH OFFICE MACHINES	P. 435-586.8139	Same as ordering	29899B A	
Attn. Terry Thompson	F. 435-586.8186	Address	20000B //	
·	1.400-000.0100	Address		
11 North Main Street	suom@infowest.com			
Cedar City UT 84720-2634	<u> </u>			





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All copier pricing is F.O.B. destination with installation, training and initial "start up" supplies included (no separate charges).

Trade-in values for your existing copier(s) are to be negotiated on a case-by-case basis.

#### FINET COMMODITY CODE(S):

60038000000 - COPYING MACHINES BOND PAPER (PLAIN) INCLUDING PARTS & ACCESSORIES

60040000000 - COPY MACHINES COATED OR TREATED PAPER TYPE INCLUDING PARTS AND

ACCESSORIES

60042000000 - COPY MACHINES, LASER, INCLUDING PARTS & ACCESSORIES

60045000000 - COPY MACHINES, THERMAL TYPE INCLUDING PARTS & ACCESSORIES

60047000000 - COPY MACHINE ADD-ON ACCESSORIES

65550000000 - COPYING EQUIPMENT, INCLUDING SLIDE DUPLICATORS)

93927000000 - COPY MACHINE MAINTENANCE & REPAIR

98526000000 - COPY MACHINES (INCLUDING COST PER COPY TYPE LEASES) RENTAL OR\LEASE

THIS CONTRACT COVERS ONLY THOSE ITEMS LISTED IN THE PRICE SCHEDULE. IT IS THE RESPONSIBILITY OF THE AGENCY TO ENSURE THAT OTHER ITEMS PURCHASED ARE INVOICED SEPARATELY. STATE AGENCIES WILL PLACE ORDERS DIRECTLY WITH THE VENDOR (CREATING A PG IN FINET) AND MAKE PAYMENTS FOR THE SAME ON A PV REFERENCING THE ORIGINAL PG. AGENCIES WILL RETURN TO THE VENDOR ANY INVOICE WHICH REFLECTS INCORRECT PRICING.

### STATE OF UTAH 63A-2-105 COPIER REQUEST FORM

TO USE THE COPIER CONTRACTS, PRE-AUTHORIZATION IS REQUIRED.

X

PRINT SERVICES MANAGER'S SIGNATURE

SUBMIT TO:

1) All State Agencies are required to compare a minimum of three digital copier contractors for the appropriate segment and then make their purchasing determination based on a best value analysis taking in consideration their individual needs including, but not limited to, price, customer service, maintenance, delivery, etc.

PRINT SERVICES

2) State Agencies must then complete the 63A-2-105 Copier Request Form and submit it to Brian Jensen (with comparison documentation) for approval prior to ordering any copier from the contractor.

5110 STATE OFFICE BUILDING FAX: (801) 537-9240 DEPARTMENT **AGENCY ADDRESS** CONTACT PERSON DATE PREPARED PHONE FAX DATE NEEDED EXPLAIN THE CIRCUMSTANCES LEADING TO THE PURCHASE OF THE NEW COPIER MINIMUM SPECIFICATIONS (FUNCTIONS/FEATURES) OF THE NEW COPIER COPIES PER MINUTE (CPM) FIRST COPY SPEED (Seconds) FEEDER/DOCUMENT HANDLER TYPE MONTLY VOLUME COPY THROUGHPUT (Paper Size and Weight) PAPER CAPACITY (Sheets) **COLLATING TYPE** STAPING TYPE DUPLEXING VARIABLE MAGNIFICATION PRESENT REDUCTION/ENLARGEMENT POWER REQUIREMENTS 1:2 2:1 % TO % **OTHER COPIER SELECTED** MAKE AND MODEL **VENDOR** CONTRACT# PURCHASE PRICE MAINTENANCE COST PER COPY SUPPLY COST PER COPY **CURRENT COPIER** MAKE AND MODEL PURCHASE DATE **PURCHASE PRICES** WE HAVE REVIEWED THIS REQUEST AND DETERMINED IT WILL PROVIDE CLEAR BENEFIT TO THE STATE. X **DIVISION DIRECTOR'S SIGNATURE** PRINT NAME DATE X DEPARTMENT DIRECTOR'S SIGNATURE PRINT NAME DATE **APPROVED** ADDITIONAL RECOMMEDATIONS ATTACHED

PRINT NAME

DATE